



Learn how Stuart Maue's Legal Spend Management services were used to establish an end-to-end compliance program for a national building products manufacturer.



Legal Spend Management

Case Study

STUART MAUE
PREMIER COST MANAGEMENT

Overview

This case study reveals how Stuart Maue's Legal Spend Management services were used by a national building products manufacturer to significantly reduce legal spend and save time for legal staff when managing cases. Stuart Maue also assisted the law firms working for the manufacturer in getting paid in less than 10 days versus waiting several months for payment.

Customer Profile

For over 28 years, this building products manufacturer produced an exterior insulation and finish system used successfully on hundreds of thousands of commercial and residential buildings worldwide.

Business Situation

Fully dedicated to stringent quality control programs, the manufacturer participated

in exhaustive safety and code compliance testing on its exterior insulation and finishing system. Despite these measures, if the manufacturer's products were improperly installed, the result was secondary issues in the buildings. Often, the building owners filed lawsuits against not only the company that installed the product, but against the building products manufacturer as well. To date, the manufacturer has approximately 1,500 construction defect cases in progress. Overwhelmed by the number of cases, the manufacturer fell several months behind in the review of the legal invoices and in making payment to the law firms hired to battle the cases. Many of the firms threatened to drop the manufacturer's cases due to non-payment.

The manufacturer needed a way to curb their legal costs, reduce workloads of legal staff,

and make law firm payments on time.

Solution

The manufacturer turned to Stuart Maue to implement a complete legal spend management solution. With the new process in place, the law firms began sending their invoices directly to Stuart Maue. Now, within 10 days or less, Stuart Maue's staff of attorneys reviews submitted invoices and the manufacturer views the results via a customized web portal. Through the web portal, the manufacturer's legal staff has the ability to edit, modify, and approve Stuart Maue's findings. In addition, Stuart Maue established an Automated Clearing House (ACH) payment process for the manufacturer so the approved payments are processed and sent automatically after approval by the legal staff.

Outcome

Today, the manufacturer's legal department spends the majority of its time on the management and direction of the construction defect cases, not in reviewing legal bills. Confident in knowing the invoices are reviewed by a Stuart Maue attorney, the staff has drastically reduced their review time with a more methodical review process and their overall legal spend has declined. With shorter turnaround times and an ACH payment process in place, the law firms are now being paid within 10 days versus months of waiting for payment.

Benefits of the Stuart Maue Legal Spend Management Program

- Staff has time to focus attention on the management and direction of cases versus time spent reviewing and paying legal invoices.
- Law firms are paid on time.
- In-depth review by attorneys reduced overall legal spend on construction defect cases for the manufacturer.

Learn how a legal spend management program could result in savings...

Contact us

For more information on how a Stuart Maue Legal Spend Management Program can benefit your organization, call or e-mail:

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